

Case Study

From Exposure to Control

How a Fortune 200 European Corporation Mitigated Risks by 60% and Reduced Costs by 43% Through Unified Data Management and Data Analysis.

Facing an overwhelming surge of unstructured data within their legacy infrastructure, a Fortune 200 European corporation, the world's second-largest sportswear manufacturer, encountered significant risk and inefficiency. This unmanaged data not only heightened security and compliance vulnerabilities but also stifled their ability to operate efficiently. Their mission: to mitigate these risks while turning data into a strategic asset. By deploying Data Dynamics' Unified Data Management Software, the company transformed their data landscape—reducing risk, optimizing storage, and gaining critical insights. This strategic shift equipped them to navigate the complexities of the global market with enhanced agility and resilience.



Business Need

Need to go beyond basic storage management.

- **Data Classification for Strategic Utilization:** A way to understand the types and distribution of data within the Isilon system. This classification was crucial for maximizing data utilization and optimizing storage efficiency.
- **Streamlined Storage and Cost Reduction:** Migrating from the existing legacy infrastructure to the more advanced NetApp system, ensuring a seamless transition and cost-effectiveness.
- **Enhanced Data Accessibility & Workflow Efficiency:** Speeding up data access and retrieval was paramount. They needed a meticulous data migration process to the high-performance NetApp infrastructure to achieve optimal workflow efficiency.
- **Tackling Dark Data:** A robust strategy to identify and manage "dark data" – inactive and potentially risky data – was critical. This strategy needed to address various aspects:
 - **Security and Compliance:** Mitigating security threats and ensuring adherence to data regulations.
 - **Privacy and Operational Efficiency:** Safeguarding data privacy while optimizing operational processes.
 - **Storage Cost Reduction & Reputation Management:** Minimizing storage expenses associated with dark data and preserving brand reputation by avoiding data-related breaches.
 - **Data Quality Improvement and Business Insights:** Enhancing data quality while unlocking valuable business insights hidden within the data.



Challenges Faced

Data Silos hindered the ability to leverage data for strategic advantage:

- **Limited Data Visibility:** A lack of understanding of the data types stored within the Isilon system created a significant challenge. This "data knowledge deficiency" prevented them from making informed decisions about data utilization, leading to:
 - **Security Vulnerabilities:** Unidentified sensitive data within the system increased the risk of security breaches.
 - **Compliance Risks:** The potential to violate data privacy regulations due to a lack of knowledge about the data they held.
 - **Suboptimal Storage Utilization:** Inefficient allocation of storage resources due to a lack of data classification.
- **The Dark Data Dilemma:** The accumulation of inactive data over a two-year period represented a growing burden on their storage systems. This "dark data" amplified security risks and wasted valuable storage resources.
- **Escalating Storage Costs:** Inefficient storage practices led to rising storage expenses, putting a strain on the company's budget.
- **Complex Data Volume Management:** Handling over 250 volumes with a tight deadline of 45 days for data transfer.
- **Manpower and Expertise:** Navigating the complexities of migration while ensuring manpower and expertise availability.

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Solution Offered

Intelligent Data Identification and Remediation for optimal storage and security.



AI-Driven Data Intelligence:

The UDM software utilized AI/ML to deeply analyze a vast 187 TB dataset stored on the Isilon system. Beyond basic classification, this analysis included advanced features like intelligent identification of hot and cold data. This helped in optimizing storage efficiency by allocating resources according to data usage patterns.



Unveiling Hidden Dark Data:

The software's rigorous data assessment identified dormant files untouched for over two years, orphan files consuming unnecessary space, media files inactive for two years, and inactive PST files potentially containing sensitive data. This enabled efficient archiving or deletion, optimizing storage and system performance.



Data-Driven Storage Optimization

Following the comprehensive data analysis, UDM provided tailored storage optimization recommendations. These included:

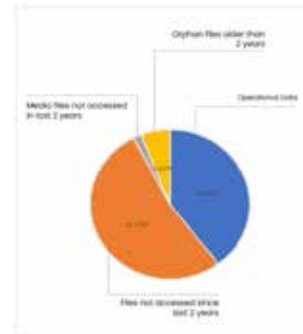
- **Archiving Cold Data:** The software suggested archiving cold data to a cost-effective cloud storage solution like Azure Cool Blob, freeing up valuable storage space on the primary infrastructure.
- **Purging After Verification:** For certain categories of inactive data, the software recommended secure purging after a thorough verification process to ensure no critical information was lost.



Business Impact

From Cost Savings to Global Growth

- **Risk Management:** The analysis uncovered 3.17 TB of inactive media files and 10.89 TB of orphaned data, both of which had been untouched for two years. These findings led to strategic recommendations for tiering to object storage or archival, with the potential for secure deletion after verification. Additionally, 130 GB of PST files, untouched for a year, were earmarked for archival or deletion, further optimizing storage usage.
- **Comprehensive Data Optimization:** The UDM software's comprehensive analysis revealed that approximately 60.31% of the entire dataset was suitable for archiving. This data-driven approach to storage management resulted in a projected cost reduction of 43%, directly impacting the company's bottom line.
- **Cost Reduction:** The UDM software analyzed 187 TB of data and identified 98.59 TB (approximately 52.7%) as untouched for two years, making it ideal for archiving. By moving this data to more cost-effective storage solutions, the company unlocked substantial storage efficiency, reducing the strain on their primary infrastructure.



Conclusion

By effectively managing and classifying its data, the sportswear giant not only achieved a 43% reduction in storage costs but also reinforced its data governance and compliance posture. This strategic approach to data management provided the company with a clear path to resource optimization, risk mitigation, and sustained competitive advantage in the global market.

Your next chapter of success awaits; let's write it together with Zubin.

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